



*Turn key management solutions*



# Company

We have been in business as a stand-alone company since March of 2001. We formed Cyrca to continue our focus on delivering high-quality programs to the Medicaid marketplace.



Cyrca Insurance Management has been formed to focus on the design, implementation, and operation of specialized medical insurance programs.



Differing itself from other firms choosing to offer certain specialized medical programs as an ancillary line of business, Cyrca is solely dedicated to offering tailored catastrophic products and services.



Cyrca provides expertise combined with convenience, access to acceptable security, competitive pricing, reporting, stability and superior service.



# Programs and Services



Specialty Medical Programs (when typical insurance coverage and programs do not meet the needs such as volunteers, aid-workers, Medicaid populations, international medical group programs)



Managed Transplant Programs (sophisticated managed transplant programs which cover the entire episode of transplantation)



Excess of Loss Protection (designed to bring reduced catastrophic costs and budget protection in a turnkey program)



Marine Medical Management (24/7 risk management protection and US flagship vessel protection worldwide)



# Key Program Elements

- ✓ Accessible, cost effective, medically appropriate health care
- ✓ Early medical management intervention
- ✓ Reduced medical costs
- ✓ Skilled program management
- ✓ Real-time communication and feedback – Internet access 24 / 7/ 365
- ✓ Comprehensive bill review, repricing and processing
- ✓ Data collection and analysis, database management and reporting

# Our Network



Cyrca utilizes the network relationships built from its extensive experience in the transplant field.



Cyrca possesses the ability to contract directly with providers for clients requiring a tailored program.



Through skillful care management and effective network usage, past performance on Medicaid transplants have produced a savings of 42.68%\* off billed charges.

\*-through 00 FY





# Cost Containment

**Creating higher network utilization is key to cost containment.  
Our process includes:**






- ✓ Network education and collateral materials
  - ✓ Member – Administrator brochure / booklet
  - ✓ Procedure manual
- ✓ 24 hour information available for easy network access / referral to appropriate provider type
- ✓ Geographically convenient locations to quality providers of health care

# Cost Containment

**Other differentiators of our network cost containment approach include:**

-  Provider fees discounted and negotiated in advance
-  Match to client's geographic needs
-  Access to specialty providers
-  Availability of long-term care alternatives

# Cyrca Advantages

-  Fully dedicated to program cost containment initiatives
-  24 hour availability
-  Experience with specialized injuries and illnesses
-  Quality program management expertise
-  Program customization (not an “out of the box” approach)